



BE A PART OF EAST TENNESSEE'S FAVORITE FESTIVAL!

ROSSINI FESTIVAL INTERNATIONAL STREET FAIR

SATURDAY, APRIL 28, 2012

FOOD VENDOR GENERAL INFORMATION

(This information and the agreement that follows applies only to vendors who sell only food and non-alcoholic beverages. Different applications are available for all other vendors.)

Knoxville Opera, now in its 34th year of operations, is proud to present its 11th Annual Knoxville Opera Rossini Festival International Street Fair on Saturday, April 28, 2012 (11 a.m. to 9 p.m.). The Street Fair is a free admission, one-day celebration of the performing arts. The public enjoys 10 consecutive hours of live entertainment on four outdoor stages (opera, jazz, ethnic music, modern and ethnic dance, ballet, vocal and instrumental ensembles) and a Children's Fun Zone while shopping the booths of over 100 prominent artisans and enjoying the cuisine of multiple food vendors. This unique event transforms Knoxville's downtown South Gay Street and Market Square into a European-style pedestrian street mall, projecting an image of quality appropriate for the entire family. Knoxville Opera has entertained over 400,000 people during the Festival's 10 years – 100,000 last year alone.

Food Vendors will receive a 50% discount on up to four tickets to Knoxville Opera's stunning new production of Giuseppe Verdi's 1887 dramatic opera *Otello (Othello)* at the magnificent, historic Tennessee Theatre starring international artists from America and Europe. The opera, based on Shakespeare's tragedy of love, jealousy, and murder, will be accompanied by the Knoxville Symphony Orchestra. Performances are Friday, April 27, 2012 at 8:00 p.m. and Sunday, April 29 at 2:30 p.m. For more information click here: <http://www.knoxvilleopera.com/schedule/verdis-otello/>

For more information about the Street Fair, please visit www.RossiniFestival.org. Links to photos of past Rossini Festival International Street Fairs and the 2011 list of vendors may be found at the bottom of the page.

The Rossini Festival is growing every year and we hope you will be one of our celebrated food vendors at the 2012 Knoxville Opera Rossini Festival Street Fair. Your interest is deeply appreciated!

KNOXVILLE OPERA ROSSINI FESTIVAL INTERNATIONAL STREET FAIR

Saturday, April 28, 2012, 11:00 a.m. to 9:00 p.m.

FOOD VENDOR RULES, APPLICATION, AND AGREEMENT – PAGE 1

=====

1. a) **PRINT OUT AND COMPLETE THIS 3-PAGE APPLICATION AGREEMENT.**

b) **MAIL THE COMPLETED, 3-PAGE AGREEMENT ALONG WITH YOUR CHECK MADE PAYABLE TO “KNOXVILLE OPERA” TO: DON TOWNSEND, KNOXVILLE OPERA ROSSINI FESTIVAL, 612 EAST DEPOT AVENUE, KNOXVILLE, TN 37917.**

c) If you have questions about application procedures or the Rossini Festival, please contact Festival Manager Don Townsend at dtownsend@knoxvilleopera.com or 865-524-0795.

2. The Food Vendor Booth fee is \$200.00 for a 10’ x 10’ street space. Tents, tables and chairs may be rented from KO as detailed on Page 2. **Applications with complete payment must be received by March 15, 2012. If your application and payment will arrive after March 15 please include a required \$50 late fee with your payment. Setup instruction packets will be mailed in April, 2012.**

3. Food Vendors may sell only food and non-alcoholic beverages. Food Vendors and the public are required to use Knoxville Opera Food Vendor Tickets (FTs) in \$1.00 increments for all purchases. No cash transactions are permitted. Food Vendors may not sell or resell FTs. Only Knoxville Opera may sell FTs. Food Vendors may submit FTs to KO for payment either between 9:00 p.m. and 11:00 p.m. on April 28, 2012 or by mail by May 15, 2012. Food Vendors will be paid by KO company check for the total dollar amount of their submitted FTs minus 10% (ten percent) which will be processed as a tax-deductible contribution to KO to help defray the costs of the Street Fair. A tax-deduction receipt will accompany the check. Any and all sales tax payments are the responsibility of Vendors.

4. Vendors must provide and display signage in their booths stating their business name, menu items, and pricing of all items based on the required currency of \$1 Food Vendor Tickets (FTs). Failure to do so will result in the closing of your booth(s) without any refund of your fees.

5. Space at the Street Fair is limited and reservations will be filled on a first-come, first-served basis. Vendor’s entire setup must fit within the designated 10’ x 10’ booth space or an additional booth space fee will be charged. Specific street locations may be requested but are not guaranteed.

6. Knoxville Opera retains the exclusive right (legal and otherwise) to sell alcoholic beverages at this event including, but not limited to, beer and wine. Authorized representatives of KO including, but not limited to, KO Staff and Police Dept. officers, will strictly control the sale of alcoholic beverages.

7. Electricity is available to vendors free of charge. Electric service will provide 10 amps at 120 volts single-phase (normal household electric service) AND 220 volts. No generators will be permitted. Vendors must provide their own outdoor-rated extension cords (**200-300 feet**), plug-in strips, and must secure all cords with duct tape. Water access is NOT available. If needed, Vendors must bring their own water.

8. Food vendors may unload at their designated booths ONLY on April 28, 2012 and ONLY from 5:30 am to 9:30 am. ALL VEHICLES MUST BE REMOVED TO ASSIGNED PARKING LOTS NO LATER THAN 9:30 am. For breakdown, be prepared to hand truck your property to your vehicle. No vehicles will be allowed on the streets until after all patrons have left and Knoxville Police open the streets. **Food Vendors must be open for business from 11:00 am to 9:00 pm.** Early breakdowns are not permitted unless authorized by Don Townsend or Brian Salesky at the Street Fair.

9. Cancellations must be submitted in writing to Knoxville Opera Rossini Festival, 612 E. Depot Ave., Knoxville, TN 37917. Cancellations received on or before March 15, 2012 will receive a refund of booth fees minus a \$50 administrative fee. Cancellations received after March 15, 2012 will receive no refunds under any circumstances including, but not limited to, anything to do with weather.

KNOXVILLE OPERA ROSSINI FESTIVAL INTERNATIONAL STREET FAIR

Saturday, April 28, 2012, 11:00 a.m. to 9:00 p.m.

FOOD VENDOR RULES, APPLICATION AND AGREEMENT– PAGE 2

=====

Please print legibly OR type and do not alter this application. Thank you!

Food Vendor name as it will appear at the Street Fair: _____

Legal name of your business: _____

Business owner: _____

Name that appears on your enclosed check: _____

Mailing address: _____

City, State, Zip: _____

Business Phone: (_____) _____ Cellphone: (_____) _____

Website: www. _____ Email: _____

Number of previous years of participation at the Rossini Festival Street Fair: _____

Send me a certificate for a 50% discount on tickets to Knoxville Opera's production of *Otello*.

(optional for Food Vendors who have a retail business in Knox County)

As a contribution to benefit the KO Rossini Festival I am enclosing a gift certificate for the Rossini Festival Auction in the amount of \$_____ (minimum \$25). The certificate may be used only at my retail business, *not* at the Street Fair. Send my tax-deduction letter to the address above.

I need the following electrical hookups: 110 v. 220 v. Both

My food menu at the Street Fair including optional "Rossini Specialty":

ENCLOSED IS MY CHECK made payable to "Knoxville Opera" for the following items:

Food Vendor Fee: _____ (10' x 10' booth spaces) x \$200 = \$ _____

Administrative Fee for applications received after March 15, 2012:
_____ x \$50 (per booth space) = \$ _____

Rental of Tent(s) without sides: _____ tent(s) x \$95 = \$ _____

Rental of Tent(s) with sides: _____ tents(s) x \$140 = \$ _____

Rental of Table(s): _____ table(s) x \$8 = \$ _____

Rental of Chair(s): _____ chair(s) x \$2 = \$ _____

TOTAL AMOUNT OF MY ENCLOSED CHECK IS: \$ _____

KNOXVILLE OPERA ROSSINI FESTIVAL INTERNATIONAL STREET FAIR

Saturday, April 28, 2012, 11:00 a.m. to 9:00 p.m.

FOOD VENDOR RULES, AGREEMENT AND APPLICATION – PAGE 3

=====

Food Vendor agrees and guarantees to Knoxville Opera:

1. To abide by all rules and provisos as specified in this agreement and application.
2. To arrive, unload, set up and organize equipment in specified space(s) between **5:30 am – 9:30 am** on April 28, 2012, and **remove all vehicles from Gay Street and adjacent streets no later than 9:30 am.**
3. To have booth(s) open for business from 11:00 am - 9:00 pm on April 28, 2012, **rain or shine** (unless site has been officially closed or event cancelled by Knoxville Opera officers), and **to price all food items in accordance with the required use of Knoxville Opera \$1 Food Vendor Tickets (FTs) as currency.**
4. To NOT sell any Food Vendor Tickets (FTs) to anyone and to accept only FTs as payment for food and beverages at the Street Fair. (Only Knoxville Opera may sell FTs.)
5. To acquire, prepare, store, and handle all food products in compliance with federal, state, and local health and safety regulations and guidelines governing outdoor food establishments and services.
6. To acquire and have available at my vending booth(s) copies of all permits, licenses, insurance documents, and safety equipment that are required by Knoxville Opera and all federal, state, county, and city government agencies.
7. To place protective and absorbent material beneath cooking units, deep fryers, grills, etc. (available for purchase from City of Knoxville Special Events Office), and to **remove all grease, hot oil, hot coals, empty gas tanks/cylinders, and solvents from the booth site for proper disposal as required by law. NO MATERIALS WHATSOEVER MAY BE Poured INTO CITY GRATES AND DRAINS.**
8. To place all trash and garbage into street containers or plastic garbage bags for pickup by the City Public Service Dept. following event and before leaving site.
9. To have employees working at the Street Fair who are fully trained and in compliance with all federal, state, and local health and safety regulations and guidelines relative to food service.

Signature of Authorized Food Vendor Representative: _____

Print Name of Representative: _____

Print Title/Position of Representative: _____

Date: _____

=====

Approved by Brian Salesky, Executive Director, Knoxville Opera: _____

AN APPLICATION WILL NOT BE CONSIDERED COMPLETE UNTIL ALL BOOTH AND EQUIPMENT FEES ARE PAID IN FULL AND A FULLY EXECUTED APPLICATION/AGREEMENT IS RECEIVED AND SIGNED BY KNOXVILLE OPERA. A SIGNED COPY OF THIS CONTRACT WILL BE RETURNED TO YOU FOR YOUR FILES. THANK YOU.